

**TO:** WAITSFIELD SELECT BOARD  
**FROM:** WAITSFIELD BUDGET COMMITTEE  
**SUBJECT:** REPLACEMENT OF 2002 INTERNATIONAL LOW PROFILE TRUCK  
**DATE:** MARCH 18, 2010  
**CC:** TOWN ADMINISTRATOR, ROAD DEPARTMENT

**REPLACEMENT OF 2002 INTERNATIONAL LOW PROFILE TRUCK**

The committee met on Friday 12<sup>th</sup> March 2010 with town administrator, road commissioner and road foreman to review their request to purchase a 2WD International Truck.

**COSTS AND FUNDS**

<b>Reserve Fund -Road Dept Truck</b>	<b>\$107,528</b>
New Truck Cost	
Chassis and Engine	\$67,700
Warranty on above (6,000/8 year)	\$6,000
Body & Plow Equipment	\$54,000
<b>Total cost new</b>	<b>\$127,700</b>
Less Trade in (estimated \$9-\$13k)	\$10,000
<b>Net cost (estimated)</b>	<b>\$117,700</b>
<b>Finance amount - Cost less Reserve</b>	<b>\$10,172</b>

**RECOMMENDATION**

At the meeting the committee heard from Scott Kingsbury regarding the viability using a Ford 1 ton truck and discussed the cost/benefits of 2WD vs. 4WD. The committee agrees with the Road Departments recommendation of the 2WD International truck for the following reasons:

- a. International - 9ft plow vs. Ford 1 ton – 8ft plow
- b. The hard costs were within range; the one ton was approx half the cost but under half the life
- c. The intangible costs were down time/soft cost for maintenance and warranty work and the committee felt that the International was a lesser risk
- d. The town had previously had 1 ton trucks and in 2002 opted for the International based on maintenance and other reasons
- e. The 4WD was an additional \$14,200 and had a risk of greater maintenance with limited benefit.

**FINANCING**

The town is applying for a state loan at 2% interest fixed for 5 years (max \$110,000). If the loan application is approved the committee recommend purchase using this loan and assignment of \$7,700 from the reserve fund leaving the balance in the reserve fund for future road equipment. If the loan is not approved the committee recommends financing the purchase with the use of the reserve funds plus a loan of \$10,172 payable in 1 year (Chittenden Bank 2.2% for 1 year).

**TIMING**

The committee recommends immediate purchase as the timing is close for delivery before next winter and the state inspection is due on the truck in June and is likely to result in additional maintenance costs. Purchase at this time should negate such cost.

# HOWARD P. FAIRFIELD, LLC

QUOTE # 125636



"MUNICIPAL SPECIALISTS"

PHONE: 802-888-2092 FAX: 802-888-1203

<http://www.hpfairfield.com>

FROM:

Mike Perrigo

Po Box 640 Wabun St

Morrisville , VT 05661

QUOTED TO: Town Of Waitsfield  
Highway Department  
Waitsfield , VT  
ATTN: Stuart

DATE: March 18, 2010

CUSTOMER PHONE: 496-8897

CUSTOMER FAX:

COMMENTS: THIS PACKAGE WILL HAVE A TWO YEAR WARRANTY FOR THE COMPLETE PACKAGE LESS WEAR PARTS

QTY	DESCRIPTION	PRICE	EXT. PRICE
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1	MG SIDE DUMP COMBINATION SPREADER BODY 9' 3/16" FLOOR AND CONVEYOR COVER , INNER BODY DESIGN FOR SAFEST POSSIBLE OPERATION,WITH 15" SIDES AND 28" TAIL GATE,3" DIAMETER FLOOR CYLINDERS WITH OIL FLOW DIVIDER,15"CAB SHIELD,POLY SPINNER,EVERY OTHER FLIGHTING ON CONVEYOR CHAIN,CENTRAL LUBE,GREASE TENSIONER, AND SINGLE ACTING TELESCOPIC HOIST.	\$53,990.00	\$53,990.00
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EVEREST PTM FRONT PLOW HITCH WITH WING CROSS TUBES AND PLOW LIGHTS

EVEREST ACPFM/ACP36M/ST/60 WING SYSTEM  
36' FRONT POST WITH A FIXED REAR POST

EVEREST W-120-P WING BLADE 9' CUTTING EDGE WITH A PLOY MOLDBOARD

EVEREST VRL VORTEX SNOWPLOW 37" DISCHARGE, 27" HEIGHT X 10 FT. LONG, REVERSIBLE TYPE FOR HIGHWAY USE. ADJUSTABLE TRIP TENSION-MOLDBOARD TRIP. TWIN REVERSING CYLINDERS WITH CUSHION VALVE, BOLT ON STEEL BLADE.

HYDRAULIC PUMP MOUNTED ON THE TRANSMISSION WITH HOT SHIFT PTO VALVING TO RUN ALL FUNCTIONS, FRAME MOUNTED HYDRAULIC TANK,REPLACEABLE FILTER, SIGHT GAUGE AND SHUT OFF VALVE,CAB MOUNTED CONTROLS WITH 5/16" STAINLESS STEEL CONTROL CABLES

DUAL FLOW CONTROL WITH PLUMBING TO THE SANDER FUNCTIONS OF THE BODY. ALL HARD LINES TO BE STAINLESS BOTH FRONT AND REAR. PLOW FUNCTIONS DOUBLE PLUMBED TO THE REAR FOR THE RAKE

STOP , TURN AND TAILLIGHT IN REAR POST,(3) WORK LIGHTS,(3) LIGHT STROBE SYSTEM WITH ONE ON THE CAB AND ONE IN EACH REAR CORNER POST,PINTLE PLATE WITH COMBO HOOK ,2 SETS OF MUD FLAPS AND BACKUP ALARM INSTALLED AND PAINTED BLACK

SIGNED

*Mike Perrigo*

ACKNOWLEDGED

QUOTE TOTAL

\$53,990.00

Please note the following regarding installation quotes:

A clean truck frame without obstruction is assumed in the pricing of our quote. Re-positioning of air tanks, fuel tanks, exhaust, battery box or other obstacles for the ease of installation may be necessary and require additional charges. H.P. Fairfield, LLC will notify you before modification if this occurs.